

## Xylem Announces New Applied Water Distribution Structure for Southern Africa Region

### What:

Xylem, a global leader in water technology, announces a strategic update to its operating model in Southern Africa. Effective June 1, 2026, AQS Liquid Transfer PTY Ltd, part of AxFlow Holding, has been appointed as master distributor for Xylem's Applied Water (Lowara-branded) products across key markets in the region.

### Where:

Southern Africa, including: Angola, Botswana, Democratic Republic of Congo, Eswatini, Lesotho, Malawi, Mozambique, Namibia, Republic of South Africa, Zambia, and Zimbabwe.

### Who:

- Xylem Applied Water
- AQS Liquid Transfer PTY Ltd (AxFlow Holding), Pretoria, South Africa
- Regional customers and partners across Southern Africa

### When:

Effective June 1, 2026

### Details:

The appointment of AQS Liquid Transfer reflects Xylem's commitment to enhancing service quality, responsiveness, and market alignment. With strong local expertise and an established footprint,

#### AQS will provide:

- Reliable commercial and customer support
- Efficient order management
- High-quality technical service

This new distribution structure ensures continuity and seamless customer experience across the region.

### Quote:

"Through this transition, Xylem reinforces its commitment to meeting evolving market needs while maintaining the high level of support our customers expect," said **Ahmed Yassin, Sales Director Applied Water at Xylem Africa**. "AxFlow Holding brings deep expertise and a strong customer focus, making them an excellent partner for our Applied Water business."

**Leon Fourie, Managing Director at AQS Liquid Transfer**, added:

"We're proud to be appointed as Xylem's Applied Water distributor for the SADC region. Lowara is a brand proven in the field, and our focus is to support it with strong distribution discipline, demand-driven stock, and long-term commitment through our regional partner network."

### Additional information:

- This change applies only to the Applied Water segment (Lowara-branded products)

- Other Xylem business segments (Transport, Treatment within Water Infrastructure and Water Solutions Services) remain unchanged
- Customers should direct Applied Water-related inquiries to AQS Liquid Transfer in their respective markets

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## **About Xylem**

Xylem (XYL) is a Fortune 500 global water solutions company that empowers customers and communities to build a more water-secure world. Our 22,000 employees delivered revenue of \$9 billion in 2025, optimizing water and resource management with innovation and expertise. Join us at [www.xylem.com](http://www.xylem.com) and Let's Solve Water.

## **About AQS Liquid Transfer — part of AxFlow Holding**

AQS Liquid Transfer, operating under the AxFlow Group specializes in the marketing, distribution and provision of complete sales engineering services for high-quality fluid-handling equipment. The AxFlow Group serves customers in the chemical and petrochemical, food, power generation, environmental, dockside, facilities management and wastewater industries with equipment from world-leading manufacturers. High standards of technical competence, a comprehensive range of products and services, commitment and integrity have contributed to the company's steady growth since its establishment in 1960. The AxFlow Group is active in 31 markets and has approximately 1723 employees and an annual turnover of EUR 542 million. [www.axflow.com](http://www.axflow.com)

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